



Frost & Sullivan Ranks Array Networks Second Among Application Delivery Controller Vendors in India for 2012

Array Networks records impressive 340.5% YOY growth in the public sector and overall YOY growth of 30.2% in India's ADC market

Bengaluru, Karnataka, February 4, 2014 /[India PRwire](#)/ -- [Array Networks Inc.](#), a global leader in Application Delivery Networking, has been ranked second among the Application Delivery Controller vendor in India by Frost & Sullivan for the year 2012. Array Networks has recorded a steady YOY growth of 30.2% in the ADC space. The combination of successful acquisition of new projects across government and BFSI verticals and the public sector, together with competitive products and best of breed partners, has enabled Array Networks to jump the queue and secure the number two position in India.

The cost-effective, scalable and high performance ADC solutions from Array Networks have been the scoring features to win good business from government, enterprise, telecom, and IT service provider verticals. The growing demand for cost effective ADC solutions specifically in the government, BFSI and IT service provider verticals have enabled Array Networks to maintain a steady growth and increase its ADC market share in India.

According to Frost & Sullivan, the demand for ADC technology has increased because of the major trends in the market towards virtualization, cloud computing, and the shift to web- and internet-based business models. In addition, with the increase in IT and business outsourcing to India, enterprises in India have encountered more business opportunities. As a result, enterprises have experienced expanded business volume, requiring them to enhance their network infrastructure and service performance, availability and security to meet these business requirements.

Mr Shibu Paul, Country Manager - IN, ME & ASEAN at Array Networks said, "*We are very proud to be recognized as the no. 2 ADC vendor in India. This recognition has built in a lot of confidence for Array Networks, its partners and customers in the Indian market. This has certainly increased our vision and determination to grow and top the chart in the near future.*"

Cathy Huang, Industry Manager - Asia Pacific, ICT Practice at Frost & Sullivan said "During 2012, Array Networks acquired new projects and customers from the government and BFSI verticals, with the public sector recording tremendous growth of 340.5% in 2012 compared to 2011. Array's proven ADC technology, local support and commitment to developing the India market has resulted in strong overall YOY growth of 30.2% in India."

About Array Networks

Array Networks is a global leader in Application Delivery Networking with over 5000 worldwide customer deployments. Powered by award-winning SpeedCore™ software, Array solutions are recognized by leading enterprise, service provider and public sector organizations for unmatched performance and total value of ownership. Array is headquartered in Silicon Valley, is backed by over 300 employees worldwide and is a profitable

company with strong investors, management and revenue growth. Poised to capitalize on explosive growth in the areas of mobile and cloud computing, analysts and thought leaders including Deloitte, Red Herring and Frost & Sullivan have recognized Array Networks for its technical innovation, operational excellence and market opportunity. To learn more, visit www.arraynetworks.com.