



#### **FOR IMMEDIATE RELEASE**

# Network Functions Platforms from Array Networks Now Available Through Fine Tec

Distribution Agreement Gives Resellers Access to Emerging Technology for Running Virtualized

Network and Security Functions with Guaranteed Performance

**Milpitas, CA – March 28, 2017** – <u>Fine Tec</u>, a value-added distributor (VAD) of network security and data integrity solutions, today announced that it has expanded its suite of services to include a network functions platform product line with <u>Array Networks</u>. Under the terms of the agreement, Fine Tec will offer Array's next-generation network functions platform product line, as well as Array's line of physical and virtual load balancing and SSL VPN appliances.

Fine Tec optimizes IT security and network solutions for vendors, resellers and their customers – end to end. Array's network functions platforms are a perfect fit for Fine Tec resellers seeking to build security and networking solutions in environments that are increasingly influenced by cloud and virtualization. With Array, Fine Tec partners gain access to the only solution on the market capable of running virtualized network functions with guaranteed performance.

Array Networks' <u>network functions platform</u> is a purpose-built environment designed to host virtualized networking and security functions. By assigning reserved CPU, SSL, memory and interfaces per virtual machine, virtualized networking and security appliances not only benefit from guaranteed performance, they also achieve performance on par with dedicated hardware appliances. An open solution, the platforms support Array's <u>load balancing</u> and <u>SSL VPN</u> virtual appliances, as well as third-party virtual appliances such as the Fortinet FortiGate – a popular solution among Fine Tec resellers.

"For our partners looking to offer software-centric security, develop cloud-hosted network and security services or assist enterprises in building private clouds, Array's network functions platforms provide an

ideal foundation," says David Yang, senior director of support and product development at Fine Tec. "A big part of our value add to our partner ecosystem is introducing innovative new vendors, and we're excited to add Array Networks to our product catalog."

Supplementing the network functions platform, Array's physical and virtual ADC and SSL VPN appliances will meet the needs of Fine Tec customers that require high availability, performance and security for applications and services, and desire flexibility in selecting deployment models that strike a balance in both performance and agility.

"Our alliance with Fine Tec was a natural fit," says Rich Siegel, VP of sales and business development at Array Networks. "Not only do our ADC and SSL VPN round out and scale Fine Tec's security portfolio, our network functions platform is an ideal solution for resellers moving toward software-centric security and cloud and virtualization. We are thrilled to be working with Fine Tec to launch the world's first solution for running virtualized network and security functions with guaranteed performance."

Fine Tech and Array will host a webinar on Wednesday, April 5 at 10am PT / 1pm ET to provide an overview of Array virtual functions, including load balancing and SSL VPN, as well as third-party security functions, including virtual next-generation firewalls and Web application firewalls. To register, please visithttps://www.finetec.com/event/deploy-security-app-delivery-network-functions-platforms-array-networks.

#### **About Array Networks**

Array Networks, the network functions platform company, develops purpose-built systems for hosting virtual networking and security functions with guaranteed performance. Headquartered in Silicon Valley, Array is backed by over 250 employees worldwide and is a profitable company with strong investors, management and revenue growth. Poised to capitalize on explosive growth in the areas of cloud, virtualization and SDN/NFV, analysts and thought leaders including Gartner, IDC and Frost & Sullivan have recognized Array Networks for its technical innovation, operational excellence and market opportunity. To learn more, visit: <a href="https://www.arraynetworks.com">https://www.arraynetworks.com</a>.

#### **About Fine Tec**

Starting as a value-added distributor (VAD) in the year 2000, Fine Tec has become the heart of an ecosystem comprised of leading and emerging technology vendors who provide network-security and data-integrity solutions for our broad network of resellers across North America. We've done this by maximizing sales opportunities for our partners while removing the hurdles that impede business transactions from before the sale to after the deployment.

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### **Press Contact:**

Kirsten Ashton
PAN Communications for Array Networks
(407) 734-7332
arraynetworks@pancomm.com